

Q: SHOULD I BUY GPS NOW OR WAIT FOR PRECISION APPROACH UNITS ? WILL THE PRICES GO DOWN ?

A: WE FEEL THAT NON-PRECISION APPROACH GPS IS HERE AND IS EXCELLENT. IF YOU FREQUENTLY FLY IFR INTO FIELDS WITH ONLY NDB OR VOR APPROACHES, YOU WILL GET GREAT BENEFIT FROM AN APPROACH CERTIFIED GPS SYSTEM NOW. THERE ARE SEVERAL GREAT UNITS AVAILABLE NOW AND SEVERAL MORE (SUCH AS NORTHSTAR) VERY CLOSE ON THE HORIZON. BOTH FROM OUR INSIGHT AND FROM SPEAKING TO THE MANUFACTURERS, WE FEEL THAT THE PRICES WILL NOT GO DOWN SIGNIFICANTLY. THERE MAY BE SPECIAL DEALS FROM TIME TO TIME SUCH AS A FREE HANDHELD WITH THE PURCHASE OF AN IFR UNIT. I SUSPECT THAT NORTHSTAR MAY OFFER SOME SORT OF TRADE IN PROGRAM WHEN THEIR APPROACH UNIT IS READY. IF YOU FLY VFR OR ONLY USE YOUR LORAN FOR ENROUTE IFR, IT IS A MORE DIFFICULT DECISION. STOP BY OR CALL AND I WILL DISCUSS THE FACTORS WITH YOU.

FEATURE JOBS : *N1778M*, A CESSNA CENTAURION OWNED BY KEN SCOTT, IS NOW EQUIPPED WITH AN IFR CERTIFIED GARMIN GPS-155 SYSTEM AS WELL AS A NEW ENGINE ! HAPPY FLYING KEN.

N5593C, A BEECHCRAFT A36 BONANZA OWNED BY JOHN LAPIDE, RECEIVED AN AVIONICS UPGRADE CONSISTING OF: AN IFR CERTIFIED BENDIX KING KLN-90B GPS SYSTEM, A QUITEFLITE INTREPID INTERCOM, BOSE HEADSETS, A GEM ENGINE MONITOR AND COPILOT'S / STANDBY DIRECTIONAL GYRO AND ELECTRIC ATTITUDE INDICATOR. ENJOY YOUR GREAT BIRD JOHN !

DID YOU KNOW : IT IS THE OWNER / OPERATOR'S RESPONSIBILITY TO MAINTAIN THE AIRCRAFT MAINTENANCE RECORDS ? AND THAT YOUR ELT IS NOW REQUIRED TO HAVE AN ANNUAL TEST ?

INSTRUMENT TIPS : WINTER'S DAMPNESS CREATES THE NEED TO CHECK THE FILTERS ON YOUR GYROS. THE APPROACH OF SPRING CREATES THE NEED TO KEEP AN EYE ON THE POSSIBILITY OF BUGS BUILDING NESTS IN YOUR PITOT TUBE. WATCH FOR POSSIBLE LEAKS IN YOUR COMPASS DUE TO THE CHANGE TO SPRING'S WARMER TEMPERATURE. IF YOU SEE AN AIR BUBBLE OR NO FLUID YOUR COMPASS LEAKED.

FROM THE PILOT'S SEAT : GPS, GPS, GPS - THE TIME IS NOW.

THE GARMIN GNC-300 GPS / COM IS NOW CERTIFIED FOR IFR AND SHOULD BE READY FOR DELIVERY IN LATE APRIL. THE LONG AWAITED APPROACH CERTIFIED NORTHSTAR M3 GPS IS NOW EXPECTED TO BE AVAILABLE EARLY IN THE SUMMER.

WE CURRENTLY HAVE THE BENDIX KING KLN-89B IFR CERTIFIED GPS AND THE NORTHSTAR GPS-60 VFR UNITS ON DISPLAY IN OUR SHOWROOM. WE WILL MAKE THE DEAL OF THE YEAR ON THE SALE OF EITHER OF THESE DEMO UNITS !

WE ARE LOOKING FORWARD TO HOLDING OUR SECOND ANNUAL OPEN HOUSE. SAVE THE DATE. WE HOPE TO SEE YOU THERE. MORE DETAILS WILL BE SENT TO YOU LATER.

HAPPY FLYING,

FRED

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